Lesson 4: Side Hustle Stories

Target Skill: Talking about money, part-time projects, and pitching ideas • Pronunciation: Sentence stress & linking

STEP 1 • HOOK & VISUAL PREDICTION

Meet the Young Entrepreneurs

Look closely at the **two scenes** below. Before reading the scripts, discuss with a partner: **What service or product is each teen offering, and which side hustle would you try first?**



Rohan (17, Manchester): Restores and flips vintage denim online while filming packing videos.



Hana & Diego (16, Chicago): Run an after-school neighborhood dog-walking route together.

STEP 2 · SOLO READ-ALOUD

Script A: Rohan's Bedroom Vintage Shop

Reading Guide: Read Rohan's monologue aloud at a steady, enthusiastic pace. Emphasize the **bold** syllables and take a brief breath at each **/** slash mark.

HTE-T104-A · SOLO READ-ALOUD

"People think you need a **huge** budget to start a side **hus**tle, / but I literally began with **two** thrift-store jackets. / Every Saturday morning, I **hunt** for vintage denim, / wash and re**pair** it, and film a quick **pack**ing clip. / Once I broke **even** in my first month, / I started putting **half** my profit aside for university."

STEP 2B • PAIR DIALOGUE (READ ALOUD)

Script B: Hana & Diego's Park Walk

Reading Guide: Work in pairs. Student A reads **Hana**; Student B reads **Diego**. Then switch roles and try again without looking down at every word.

> **HTE-T104-B · PAIR READ-ALOUD**
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> **Hana:** "Can you be**lieve** Mrs. Rivera just recommended us to **three** more neighbors? / Word of **mouth** is way better than printing flyers!"
>
> **Diego:** "For **real**! / If we pick up two more **af**ternoon walks, / we'll hit our **sav**ings goal before summer even starts."
>
> **Hana:** "Just make sure we don't **o**verbook ourselves / before **math** exams next week."

STEP 3 • HOW TO SAY IT

Natural Teen Business & Money Phrases

Natural Phrase	Meaning	Teen Example
Side hustle	A small project or job you run alongside school	"Tutoring younger kids is my weekend side hustle."
Flip (an item)	Buy something cheap, improve it, and sell it for profit	"He loves to flip retro sneakers online."
Break even	Earn back the exact amount you spent, with zero loss	"We need to sell ten hoodies just to break even."
Put aside (money)	Save part of your earnings for a future goal	"I put aside twenty dollars from every shift."
Word of mouth	Free promotion when happy customers tell friends	"Their bakery grew purely through word of mouth."
Pitch an idea	Explain a plan briefly to persuade someone to join	"Let's pitch our pop-up shop idea to the council."

STEP 4 • YOUR TURN (WRITTEN & SPOKEN PRODUCTION)

Plan & Pitch Your Own Teen Side Hustle



Inspiration — Zara, Tariq & Chloe (16, Melbourne): Meeting after school at a local café to plan their weekend custom-tote and sticker drop.

Part A: Quick Comprehension & Personalization

1. Why did Rohan say you do not need a huge budget to start a side hustle?
2. What warning does Hana give Diego at the end of Script B?
3. Write two sentences about a skill or hobby you could turn into a weekend side hustle. Use at least **two phrases** from the Step 3 table:

Part B: 3-Minute Café Pitch Challenge (Groups of 3)

Imagine you and two classmates are sitting at a café like Zara, Tariq, and Chloe. Prepare a **60-second pitch** for a realistic teen side hustle with a starting budget under $50. Your pitch must cover:

- **The Product or Service:** What are you selling, and who is your customer?
- **The Plan to Break Even: How many sales will cover your costs? How will you find buyers?**
- **The Savings Goal:** What will your team put the profits aside for?

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